

2003 UAAR Seminar

The Wisconsin Chapter of the ASFMRA invites you to attend the Uniform Agricultural Appraisal Report (UAAR) Software Seminar on October 8, 2003 in Plover, Wisconsin. The seminar instructor will be Jerry Kjerstad, ARA, of Kjerstad Realty in Piedmont, South Dakota.

The workshop is intended for appraisers who are currently using the AgWare UAAR software or those considering its use in the near future. The workshop will focus on new and improved software features, including:

- Summary of major DataLog™ and Clickforms changes between **UAAR 2000™** and **UAAR 2003™**.
- MSAT-Multi Variable Solver
- UASFLA Yellow Book Forms
- 8 New Farmer Mac Forms
- Rural Residential/Part-Time Farm Forms
- Digital images (maps, photos)

This seminar has been approved by the Wisconsin and Iowa Departments of Regulation and Licensing for 8 hours of appraisal continuing education. (Minnesota pending.)

Program

Wednesday, October 8, 2003

7:30 - 8:00 a.m. - Registration & Coffee

8:00 - 9:30 a.m.

- UAAR 2003™** Software Installation
- UAAR 2003™** Windows Overview
- UAAR 2003™** Overview

9:30 - 9:45 a.m. Break

9:45 a.m. - Noon

- UAAR 2003™** Sales DataLog™ - Real Estate Analysis
 - Land Ratio Analysis for Market Area
- continued, next page...*

UAAR Uniform Agricultural Appraisal Report Software Seminar



Wisconsin Chapter of
the American Society of Farm Managers
and Rural Appraisers

Wednesday, October 8, 2003

Elizabeth Inn & Convention Center
US 51 South (I-39) and 54 East
5246 Harding Avenue
Plover, WI 54467
(715) 341-4414
Reservations (800) 280-0778

Wisconsin Chapter
ASFMRA

7310 Farmington Way
Madison, WI 5317

UAAR Software Seminar
8 hrs. Appraisal Continuing Ed.

Program, Wednesday, October 8, continued...

Noon - 1:00 p.m.- Lunch
(Included with registration)

1:00 - 2:30 p.m.
•Real Estate Sales & Land Ratio Analysis Review
•Starting an Appraisal Report in **UAAR 2003™**
•Case Study
- Land & Improvement Descriptions
- Highest & Best Use

2:30 - 2:45 p.m. Break

2:45 - 5:00 p.m.
Case Study I
•Cost Approach
•Income Approach
Case Study II
•Sales Comparison
•Reconciliation & Final Value
UAAR 2003™ Sales DataLog™
•Managing and maintaining

5:00 p.m. Adjournment

Seminar Location and Lodging Information

The UAAR Seminar will be held at the Elizabeth Inn and Convention Center in Plover, WI. Please make your own lodging reservations by calling directly to the hotel at (800) 280-0778 or (715) 341-4414. The room rate is \$45/sgl. and \$50/dbl. plus tax. Mention the Wisconsin Chapter/ASFMRA when reserving a room.

The Elizabeth Inn & Convention Center is located in Plover, Wisconsin at the intersection of Highways I-39 (51) & 54 (Exit 151), just south of Stevens Point.

Coming Events

October 9, 2003 - Wisconsin Chapter/ASFMRA Fall Meeting, Elizabeth Inn & Convention Center, Plover, WI.

October 30 - November 1, 2003 - Annual Meeting of the American Society of Farm Managers and Rural Appraisers - St Louis, MO. For information: www.asfmra.org.

February 2004 - Wisconsin Chapter Sweetheart Dinner & USPAP Update. For more information, check the chapter website at: www.wcasfmra.org.

What is the Wisconsin Chapter?

The Wisconsin Chapter was formed in 1965 and is affiliated with the American Society of Farm Managers and Rural Appraisers, a national organization with more than 2,400 members. The Wisconsin Chapter is a not-for-profit organization. The purpose of the Chapter is to develop, improve, promote and advance, without profit to itself, the professions of farm management and rural appraisal.

For further information, contact:
Arlin Brannstrom, Secretary
Wisconsin Chapter / ASFMRA
7310 Farmington Way
Madison, WI 53717
(608) 833-7989
www.wcasfmra.org

Registration Form UAAR Software Seminar Wednesday, October 8, 2003

Advance registration is preferred! A late registration fee will be charged on those registrations postmarked after Wed., Oct. 1.

Registration Fee: The seminar registration fee includes lunch and breaks.

Advance registration by mail for ASFMRA members (postmarked on or before Oct.1, 2003)	\$175
Non-Members	\$225
Late registration (at the door or postmarked after Oct. 1, 2003)	Add \$ 25

Name _____

Company _____

Address _____

Phone _____

E-Mail _____

Amount Enclosed: \$ _____

Make check payable to **WC/ASFMRA** and mail registration form by October 1, 2003 to:

**Arlin Brannstrom, Secretary
Wisconsin Chapter / AFRMRA
7310 Farmington Way
Madison, WI 53717
Phone: (608) 833-7989 Fax: (608) 833-1965**

Note:
Attendees will not be provided with classroom computers. Feel free to bring your laptop computer to class.